



## 2018年长江商学院MBA就业报告

2018 CKGSB MBA EMPLOYMENT REPORT

October 2018 Cheung Kong Graduate School of Business MBA Program



#### **CLASS PROFILE**













Class size

Average GMAT score 
Average work experience (years)

Average age at entry

International students

Female students

43

675

5.9

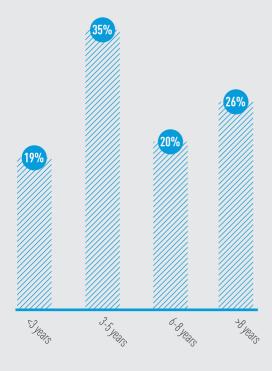
29.5

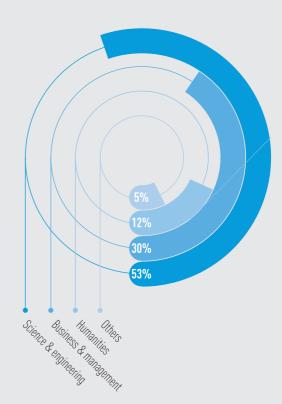
26%

37%

#### Years of full-time work experience

#### Highest degree





The MBA brought me together with so many established business leaders who'd give us their time, almost at the drop of a hat. One day you'd visit Alibaba, the next day Tencent - it was like going behind the closed doors of the global economy.

> Rory Bates CKMBA 2013 Co-Founder of Glow Save

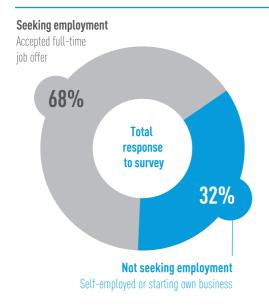


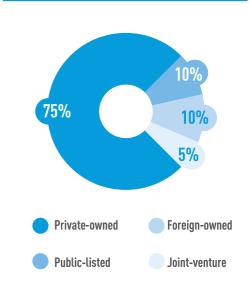
#### Pre-MBA industry 17% **Finance & investment** 16% **Consulting & professional services** 16% **Industrial goods** 14% **Energy & chemistry Healthcare & pharm** <mark>9</mark>% **Retail, trading & logistics 7**% **7**% **Education, NGO & others 7**% **TMT 7**% Art & culture

|     | Pre-MBA job function            |
|-----|---------------------------------|
| 24% | General management              |
| 19% | Project/product management      |
| 17% | Engineering                     |
| 14% | Operation management            |
| 12% | Consulting & strategy           |
| 7%  | Investment                      |
| 5%  | Sales, BD & marketing           |
| 2%  | Financial management & auditing |

#### **SUMMARY OF GRADUATES**

### **COMPANY TYPE**







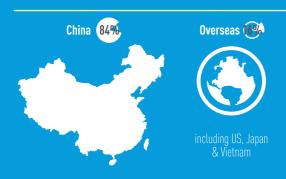
Professors helped me create my business plan and I was paired with mentors from CKGSB's Executive MBA program, which offered one-on-one time with people who have extensive backgrounds in business.

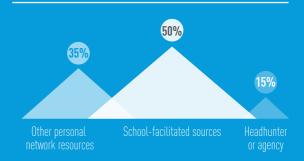
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Cindy MI CKMBA 2010 Founder & CEO of VIPKID.com

### **LOCATION**

### **ACCEPTED JOB SOURCE**





#### **POST-MBA INDUSTRY**

#### POST-MBA JOB FUNCTION

| Financial services (VC, PE, IB, etc.) 44% | Investment 35%  |
|---|---|
| Industrial/heavy manufacturing 16%        | BD, sales & marketing   |
| TMT 16%                                   | Consulting & strategy 15%//////////////////////////////////// |
| Consulting & other professional services  | Operations & production management                            |
| Education, government & non-profit        | General & project management                                  |
| Energy & chemical                         | Research 5%   |
| Other services                            | Other functions 5%  |

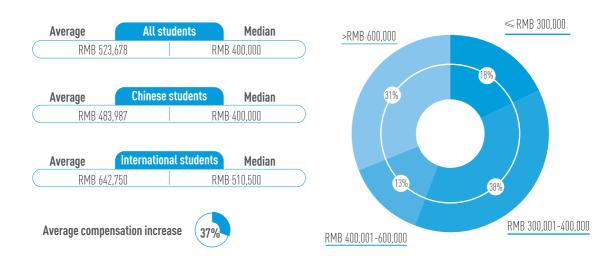


After spending 8 years in London across investment banking, advising and investing in start-ups, and founding my own entrepreneurial ventures, I was looking to build my own company in Asia, or take a lead role in an existing one and strengthen bridges between China and Europe. Whether it's starting a FinTech P2P platform, or cross-border advisory, or replicating a European app/service in China and vice versa, there were lots of ideas I explored while at CKGSB - especially with incredibly knowledgeable peers and faculty where I could find business partners and advisors in the process.

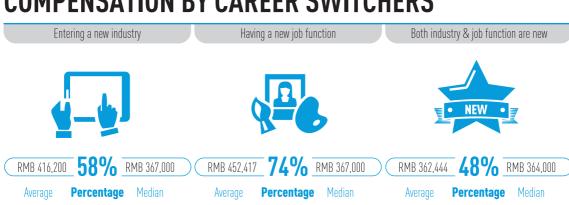
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# COMPENSATION OVERVIEW

# COMPENSATION RANGE



#### **COMPENSATION BY CAREER SWITCHERS**



With the passion and vision to succeed in the business world, I believe it was the right time to step out of the comfort zone and to take up the MBA challenge that will push the best out of me. CKGSB's mission to provide world-class education for China's business is exactly what I was looking for in achieving a MBA and investing back into China's market, where talents, knowledge, resources, location, connectivity, and culture are at the best of the best. CKSGB is a place where one's potentials can be exerted to its fullest.



#### **EMPLOYER PARTNERS**

A

A.T.Kearney
AB Insurance
ABB
Abbott

Accenture Adidas AECOM

African Development Bank

AIA
AIG
Air Products
Airbnb
AkzoNobel
Alcatel-Lucent
Alibaba
Allianz
Amazon

American Express

Amgen Amway

Anheuser-Busch Inbev

ANZ Bank Aon Hewitt Apple Arcelor Mittal Asia Alternatives Advisor

Asia Alternatives Advi Asiya Investments ASSA ABLOY Astellas Astra Zeneca plc.

Atlas Copco Audi

Aurora Private Equity Avery Dennison Avery Dennison AVIC Fund of ChinaW

AXA

BAI Baidu

Bain & Company

Bank of American Merrill Lynch

Banpu Barclays BASF Bayer BCCF BCG BearingPoint BestSeller BHP

Bill Melinda Gates Foundation

Bloomberg BMS BMW BNP Paribas BOC Boeing

Booz & Company Borouge Bosch Bosera Funds BP Global

**BSH Home Appliances** 

Burberry Burson-Marsteller

CAISSA Touristic Calyon Bank Capgemini

CapitaLand
Cargill
Carlsberg Group
Carrie Fund

Caterpillar CBC

CCB International CCB Principal Capital

CDH Investments CEB

Century Securities
Changjiang Securities

Chevron

China Growth Capital
China Jianyin Investment
China Renaissance Partners

China Resources
China Soft Capital
China Unicom
ChinaAMC
Chinalin Securities

CHR
Chrysler
CICC
Cisco
Citibank
CITIC
CNOOC

Coca-Cola COFCO

Colgate & Palmolive

Corning
Coursera
Cowin Capital
Credit Ease
Cummins
CV Capital

Da Cheng Fund Management

Daimler
Danaher
DBS
DECATHLON
Dell
Deloitte

Delta Capital Detecon International GmbH

Deutsche Bank
DGW Fund
DHL
Didi Chu Xing
Disney
DOVER
Dow Chemical

Dow Jones DTU INVESTMENT

DTZ Dumex DuPont

E Fund E J McKay E.LAND

Eaton Ebay ECOLAB EF Education

Eli Lilly

Elsevier FMBRAFR CHINA

EMC
Emerson
ENN Group
Ericsson
Ernst & Young
Evonik Degussa
Expedia
Exxon Mobil

F

Facebook Ferrero Fiat Chrysler Fidelity Ivestment Fluke

Fonterra Ford Fortune Capital Fosun Frog Design Fullgoal Fund

FuWah International Group

G

Gallup Gartner GE China General Motors GGV Capital Gilead Sciences Givaudan Gobi Partners Goldman Sachs GoldStone

Greenwoods Asset Management

GroupM GSK Gucci

Google

Guotai Junan Securities

H

Hach

Haitong Securities

Hanas Hanergy Hang Seng Bank Harvest Fund Management

Hay Group

Henkel
Hewitt Consulting
HillHouse
Hilti
Hina Group

Hisilicon Hitachi HNA Holyann Honeywell

B

Hony Capital
HP
HSBC
HTC
HTF Fund
Huaan Fund
Huawei
Hudson
Huntsman
Hutchison Whampoa

Hyundai

ICBC
IDG
IFC
IMAX
IMS Consulting
Inditex
Infosys
ING Group
Innovation Works
Intel
InterContinental Hotel
International SOS

Jaguar Land Rover
JCDecaux
JD.com
John Deere
Johnson & Johnson
Johnson Controls
Jones Lang LaSalle

iOIYI

iResearch

K KaV Group Keywise Capital Kimbley-Clark Kingsoft KPCB KPMG

L.E.K Consulting
Lafarge Group
Legend Capital
Legend Holdings
LEGO
Lenovo
LeEco
Li & Fung
Lightspeed Ventu

Lightspeed Venture Partners Linkedin Longcapital L'OREAL Lvmama LVMH

Macquarie
MasterCard
McKinsey & Company
Medtronic
Merck
Michelin
Microsoft
Mirae Asset
Mondelez
Morgan Stanley
MorningSide Capital

MSD

Nanosphere
NBA
Nestle
Neuberger-Berman
NEXTEV
Nielsen
Nike
Noble Group
Nokia
Nomura International

Motorola

MSCI

OCBC
Ogilvy & Mather
Oliver Wyman
Oracle
Orient Securities

**Novartis** 

Novo Nordisk

P & G
Palfinger
Penghua Fund Management
PepsiCo
Perfect World
Pfizer
Philip Morris
Philips
PINGAN
PKU HealthCare Industry Group
POSCO
PWC

Qihoo 360 Qiming Venture Partners Qunar

Radiometer
RB
Redpoint Ventures
Renhe Capital
Richemont
Rio Tinto
Roche
Roland Berger
Rolls Royce
Royal Bank of Scotland
Samsung

SanDisk
Sandvik
Sanofi
Sany
SAP
Schneider
SF
Shell
Shenyin & Wanguo Securities
Siemens
SinoPec

SMC
Softbank
Sogou
Sohu
Sony Pictures
Standard Chartered
Star Capital
Steinway
Sungent BioVenture

T2Mobile
TAL Group
TATA Group
TCL
TE Connectivity
Tebon
Tencent
Tesla
Tetra Pak
Thfund
Thomson Reuters
ThyssenKrupp
Tishman Speyer

Towers Watson
Tsing Capital
Tsinghua Holding Capital
Tuniu
Twitter

Uber UBS Uniliver Uniqlo UNI-QUANTUM Urwork

Vale VIP. COM VIPABC VIPKID Vmware Volkswagen Volv

Walmart
Walt Disney
Wanda
Willis Towers Watson
World Economic Forum
WPP
Wyeth

xcelerate Life Holding Inc. XDF Xiaomi

Ying Capital
Yonghui Superstores
Yum! China

Zhongzhi Enterprise Group Zoomlion Heavy Industry ZRT ZS Associates



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